



**MALCOLM O. SMITH, CRS, ABR, BROKER**

RE/MAX DFW Associates  
11955 Dallas North Tollway #300  
Frisco, Texas 75033  
OFFICE: 214-387-8990  
DIRECT: 972-231-HOME (4663)  
FAX: 469-582-0200  
E-MAIL: [mosmith@remax.net](mailto:mosmith@remax.net)  
WEB: [www.malosmith.com](http://www.malosmith.com)

**PERSONAL DATA**

North Dallas area resident since 1984

**PROFESSIONAL DESIGNATIONS**

- BBA - Finance, Hofstra University, Hempstead, New York , 1964
- CRS - Certified Real Estate Specialist
- ABR - Accredited Buyer Representative
- Broker/Associate - 1986 –Present

**BUSINESS EXPERIENCE**

- 1984-2014 - Realtor in the Greater Dallas Metroplex
- 1985-2014 - Multi-Million dollar producer
- 1984-2014 - National Association of REALTORS®
- 1971-1984 - Entrepreneur (restaurants)
- 1964-1971 - U. S. Naval Aviator, LT. USNR, (inactive)
- 1994-2008 - Northlake College Instructor (Principals of Real Estate)
- 1995-1996 - MetroCrest Chamber of Commerce Small Business Chairman
- 1997-1998 - Town of Addison Planning and Zoning Commission
- 2006-2010 - Board of Directors - Collin County Association of Realtors
- 2008 - TREPAC- Chair - Collin County Association of Realtors
- 2008 - CRS Director – Lone Star Dallas Region
- 2009 - Secretary/Treasurer-Collin County Association of Realtors
- 2010 - President Elect- Collin County Association of Realtors
- 2011 - President –Collin County Association of Realtors
- 2011 - Certified TREC MCE Instructor
- 2011 - Team Leader, TEXAS SENTINELS, Collin County
- 2012 - CRS Lone Star Texas Secretary

**AWARDS & ACHIEVEMENTS**

- 1985-2014 - Multi-Million Dollar Producer
- 1989-2014 - 100% club RE/MAX
- 1997 & 1998 - Platinum Club
- 2004 - Top Office Team ( Father-Son)
- 2005 - REMAX Lifetime Achievement Award
- 2005 - RE/MAX Premier Group “Realtor of the Year” - Frisco office

2006-2012 - RE/MAX Premier Group Managing Broker  
2008 - Distinguished Service Award, Collin County Association of  
Realtors  
2009 Texas Affordable Housing Specialist  
2012-Present RE/MAX DFW Associates Managing Broker